

# Maritime & Merchant Bank ASA Financial Report 31.12.2020





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## Financial Report 31.12.2020

The bank had a profit before tax of USD 2 126 789 in Q4 2020 (USD 1 524 937 Q3 2020). The net interest margin was 2.1% (1.8% in Q3 2020) and a Return on Equity of 7.7% before tax. (5.5% in Q3 2020).

The profit for 2020 before tax is USD 5 931 710. The bank has no defaulted exposures by the end of 2020.

The Board propose a dividend of USD 0.18 per share (USD 1 470 609).

Covid-19 continues to affect the society and the bank has been run during 2020 in accordance with the recommendations from the authorities on infection control.

The shipping markets during 4<sup>th</sup> quarter 2020 were largely characterized by the strong and unexpected upswing in the global container market. Freight rates increased from August until year-end with an average between 35-40% for the different size types between 1.700 and 6.800 TEU. The dry bulk segment continued its positive development during 4<sup>th</sup> quarter and the prospects are described as favourable, with a newbuilding orderbook at around 6% of the sailing fleet and an estimated growth (Clarkson Research) in seaborne dry bulk trade of 4% in 2021. The tanker segment has been extremely weak during last quarter 2020, a negative trend which started after the summer of 2020 and has continued into the new year, and generally analysts are cautious to predict when a supply and demand balance can re-emerge in the market.

The significant improvements within both container and dry bulk contributed to an improvement in the credit quality of the Bank's loan portfolio and offset a minor deterioration of the loans to the tank sector.

The GDP estimate from IMF and OECD 2021 of 5.5% is isolated good news for the shipping industry as such. The global logistic unbalance is already clearly expressed in the heated container market and expectations for a "post corona" period is certainly on the agenda. However, the fight against the virus still goes on with full force and the many obstacles and restrictions are still hampering the daily life in most parts of the world. Hopefully, the vaccine programs will give a positive effect during the first half of 2021 and by this reducing the risk for further comprehensive lockdowns.

#### Going concern assumption

The financial statements are prepared assuming that the business will continue to operate in the foreseeable future, i.e. under the going concern assumption.



#### **Profit for the period (01.01-31.12)**

The profit for the period before tax is USD 5 931 710 (USD 11 060 054) and profit after tax\* is USD 5 232 714 (USD 8 076 684).

Net interest income and related income totalled USD 13 600 173 (USD 18 169 875), and other Income (including financial derivatives and fixed income instruments) was USD 865 992 (USD 460 441).

Operating expenses before impairments and losses totalled USD 7 531 828 (USD 7 449 329). The Cost/Income ratio came in at 52% (40%).

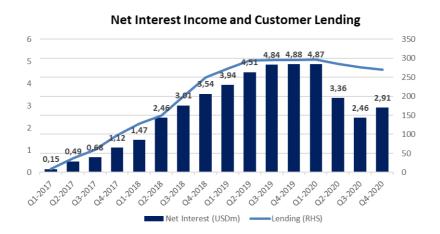
For the whole year, loss allowance (Expected Loss) corresponding to USD 616 193 (USD 120 932) were expensed. Credit Loss (Impairments) was USD 386 435 (USD 0 in 2019,2018 and 2017)

(\*) see Deferred Taxes and payable tax below

	2020	2019	2020	2019
	Q4	Q4	01.01 - 31.12	01.01 - 31.12
Interest Income	4 158 758	7 118 079	21 256 031	28 886 306
Interest Expense	-1 246 230	-2 242 443	-7 655 858	-10 716 432
Net Interest Income	2 912 527	4 875 637	13 600 173	18 169 875
Other Income	776 257	106 366	865 992	460 441
Total Income	3 688 784	4 982 003	14 466 165	18 630 316
Operating Expense	-2 093 957	-1 813 534	-7 531 828	-7 449 329
Operating Result	1 594 827	3 168 469	6 934 337	11 180 987
Loss Allowance	918 397	-114 676	-616 193	-120 932
Impairments (Credit Loss)	-386 435		-386 435	
Profit Before Tax	2 126 789	3 053 793	5 931 710	11 060 054
Tax	252 234	-7 967	-698 996	-2 983 371
Profit After Tax	2 379 023	3 045 826	5 232 714	8 076 684

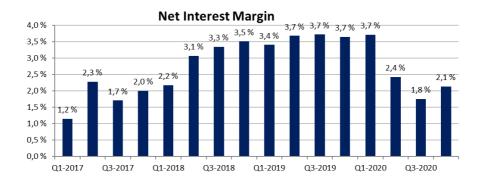
#### Net interest income and related income

Net interest income and related income totalled USD 2 912 527 in Q4 (USD 4 875 637 in Q4 2019). This correspond to an increase from USD 2 458 826 in Q3 2020.

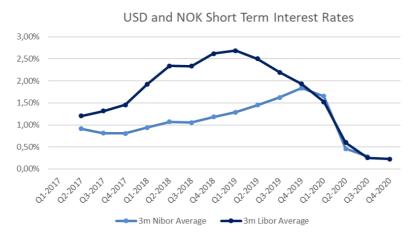




Net interest margin increased from 1.8% in Q3 to 2.1% in Q4 (3.7% in Q4-2019). Lower deposit and stable money market rates resulted in lower funding cost and improved Net Interest Margin.



Money market rates (daily average) in USD and NOK seems to have stabilized at a low level.



(Source: Infront, Maritime & Merchant Bank ASA)

#### Net other Income

Net other income amounted to USD 776 257 in Q4 2020 (USD 106 366 in Q4-2019 ).

Value adjustments on derivatives and hedging instrument in Q4 was USD 388 030 due to an depreciation of the USD against NOK (USD 128 316 in Q4-2019). An abnormal USD appreciation against NOK in Q1 led to a negative value adjustment of USD 1 137 222. Value adjustment YTD is USD 61 966 (USD 98 425 in 2019).

The principle of assessing financial instruments measured at fair value may lead to significant variation of the Bank's result between quarters.

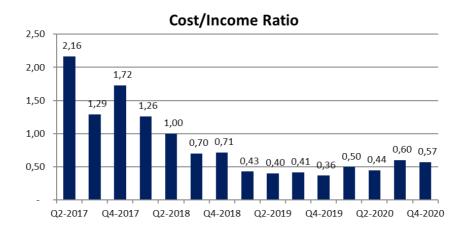
Net commissions amounted to USD 303 571 in Q4 (USD 166 257 in Q4-2019).

#### Total operating expenses before impairments and losses

Operating expenses before impairments and losses totalled USD 2 093 957 in Q4 (USD 1 813 534 in Q4-2019). Salaries and personnel expenses, including social costs, amounted to USD 1 358 446 (USD 1 039 077 in Q4-2019) and account for the largest proportion of the overall operating expenses.

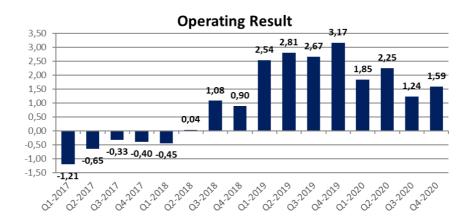
Total depreciation and impairment of fixed and intangible assets amounted to USD 289 362 (USD 290 405 in Q4-2019). The Cost/Income ratio came in at 56.8% in Q4 (36.4% in Q4-2019).





#### **Operating result**

Operating result in Q4 amounted to USD 1 594 827 (USD 3 168 469 in Q4-2019).



#### **Loan and Loan Loss provisions**

Maritime & Merchant Bank ASA has lent USD 269 994 403 (USD 295 124 509 in 2019) to customers.

The Bank has made USD 1 428 614 (USD 822 991) in loss allowance (IFRS 9). Change in loss allowance through the year amounts to USD 616 193 (USD 120 932).

The credit quality of the majority of the loans (measured by PD – Default probability) to the bulker and container segments deteriorated significantly from Q1 to Q2, due to the reduction in cargoes to be lifted in those segments, reduced rates and uncertainty regarding future market conditions. The deterioration has however flattened out and returned to more normal levels for both container vessels and bulkers towards the end of Q4. The average PD of both bulkers and containers are however still above the PD levels measured prior to the Covid 19 crisis.

There has been a small deterioration of the credit quality (measured by PD) of the tanker portfolio during Q4, but this has been more than balanced out by the improved quality of the container and bulker exposures.

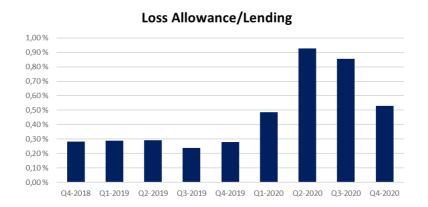
As a consequence, hereof, the total credit portfolio has migrated positively through Q4 which is reflected in the reduced Loss Allowances at the end of Q4 compared to those at the end of Q3 2020.



The majority of the commitments (89.5 %) are in step 1 (77 % in Q2-2020, 79.7 % in Q3-2020).

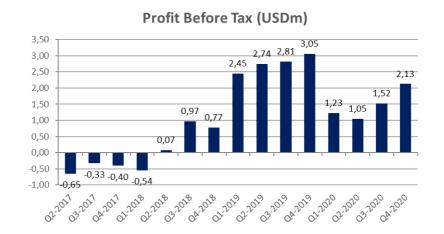
The bank has no defaulted or non-performing loans by the end of the Q4.

Loss allowance	31.12.2020	31.12.2019	31.12.2018
Step 1	659 824	822 991	665 727
Step 2	779 360		36 322
Step 3	0		
Sum	1 428 614	822 991	702 059
Allowance Loans not disbursed	10 570		
Allowance/Loans Ratio	0.53 %	0.28 %	0.28 %
Impairments (Credit Loss)	386 435	0	0
Non performing Loans	0	0	0

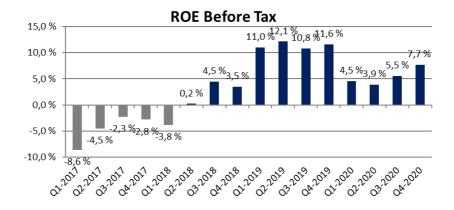


#### **Profit before tax**

Profit before tax amounted to USD 2 126 789 in Q4 (USD 3 053 793 in Q4-2019). Return on equity before tax was 7.7% (11.6% in Q4-2019).







#### **Deferred Taxes and payable tax**

The Bank operates with USD as functional currency.

In the tax accounting, both P&L and the major part of assets and liabilities are being converted from USD to NOK, including any effect currency fluctuations would have on the equity of the Bank.

The extreme volatility of the NOK against the USD has given the Bank an unintended volatility in the tax expense, due to currency gains/losses related to our equity.

The Bank has started a process for a rule adjustment for the basis of tax calculation that prevents unintended effects for the future. Common 25% corporate tax rate is used in the first three quarters of 2020.

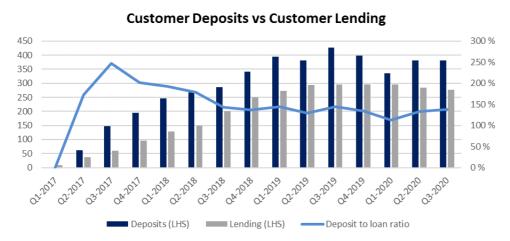
Ministry of Finance has not concluded regarding the tax rule adjustment. The Bank will on that basis incorporate a full agio effect in Q4 2020.

The agio effect (unintended taxable income/cost) for 2020 is negative NOK 26 909 791 (USD 3 149 149). This "phantom" cost will result in a tax relief of NOK 6 727 448 (USD 787 287) and bring our annual effective tax rate down to 11.8%.

See Note 9, Tax Calculation.

#### **Deposit and Liquidity**

Customer deposits amounted to USD 384 727 502 in Q4-2020 (USD 398 238 850 in Q4-2019).



The deposit to loan ratio was 142% at the end of 2020 (135% in 2019).



The bank raised an F-loan from Norges Bank of NOK 200 million in March that matured in September 2020 and NOK300 maturing in March 2021. Loans from the central bank amounted to NOK 300 million as of end 2020. Bonds are pledged as collateral.

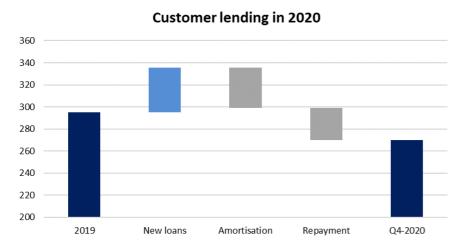
The liquidity situation has been good throughout the quarter. Surplus liquidity of about USD 269 million was mainly invested in interest-bearing securities, deposits in major banks and in Norges Bank. The securities investments are in bonds with good liquidity and very low risk.

The Bank's short-term liquidity risk measured by LCR (Liquidity Coverage Ratio) was 353% (above a minimum requirement of 100%), and the long-term liquidity risk measured by NSFR (net Stable Funding Ratio) was 185% (above a minimum requirement of 100%).

#### **Total Assets and Lending**

Total assets ended at USD 542 862 941 in 2020 (USD 520 046 068 in 2019).

Lending to customer declined from USD 295 124 509 in 2019 to USD 269 994 403 in in 2020.



#### Solvency

Core equity ratio (CET1) was 36.1% 31.12.2020 (33.1% 31.12.2019).

The Bank has not issued any subordinated or perpetual bonds.

The Bank did not pay any dividend for 2019.

The Board propose a dividend of USD 0.18 per share.

#### **ESG «Environmental, Social and Governance» reporting**

The Bank has not one specific overruling document / report or instruction / policy describing and reporting all matters related to environmental issues, corporate social responsibility and corporate governance. Those matters and issues are dealt with in separate documents like the Bank's Credit Policy, The Bank's Ethical Guidelines, the Bank's Insider Manual and the Bank's Personnel Handbook.

#### Work environment, equality and discrimination.

The Board considers the work environment in the Bank to be good. The Bank is focusing on creating a good work environment that makes it an attractive workplace. This is regarded as a criterion of success for the operation and development of the business.

The Bank has established a HR function with a well-functioning HSE system. Sickness absence in 2020 was 1% in Maritime & Merchant Bank ASA. No serious occupational accidents or incidents resulting in significant material damage or personal injury have occurred or been reported during the year.



The Board of Directors consists of three women and four men, in total seven directors. The Bank has employed 38% women and 62% men as of 31.12.2020. The company continuously work to ensure that women and men have equal opportunities, and that no individual shall experience any form of discrimination based on gender, colour, religion, sexual orientation or any other personal preference. The Bank is working actively to promote equality, which is reflected in the business' processes for recruitment and staff/management development.

#### **Environmental reporting**

The Company does not pollute the environment itself, but is also concerned not to support or finance clients which do not meet international rules and regulations related to emission, social relations for work force, use of underaged labour force, Human Rights and compliance with legislation related to Anti Money Laundering.

All requirements to the Bank's clients, related to the environmental aspect are regulated in the loan agreements, either as covenants, formal undertakings or conditions precedent prior to imbursement of the loans. Such requirements to the clients are, inter alia, compliance with all IMO regulations (UN's International Maritime Organisation), compliance with international conventions and legal requirements related to ship dismantling (scrapping) which could be compliance with the Hong Kong convention for the Safe and Environmentally Sound recycling of ships or the specific legislation given by the EU. The IMO regulations put restrictions on emission, pollution and treatment of ballast water, with various time aspects for implementation.

The Bank screens the standard of all vessels financed in regarding to pollution and safety of the seas.

#### **Corporate Governance and Corporate Social Responsibility (CSR)**

Maritime & Merchant Bank ASA's main target in relation to Corporate Governance is matters related to ownership of clients, Anti Money Laundering, KYC (Know Your Customer) information and CFT (Combating the Financing of Terrorism).

The Bank has developed an extensive template/questionnaire, which is sent to each potential corporate customer prior to opening of a business relationship. The Bank has from its start up in December 2016 implemented the EU's 4e directive (4th AMLD active from 26.06.2017), which implies a full scanning and approval of all Beneficial Owners holding more than 10%.

The Bank has, in certain cases, refused client relationship due to the lack of transparency to ultimate ownership.

As to CSR and corporate governance matters related to external suppliers, the Bank has a limited number of external suppliers, mainly related to IT services and insurances. Those suppliers are well known Nordic and international companies (EU based) with both high ethical and corporate governance standards. The Bank has not established any specific routines to CSR check its suppliers.

All loan agreements with the Bank's customers have, as described above, clauses and restrictions related to the customers' compliance with international laws and regulations as well as international sanctions.



#### **Risk factors**

#### Credit risk

The average weighted quality of the portfolio is moderate risk, but the whole portfolio has migrated from a strong concentration around the mid-point at the beginning of 2020 to a more diversified distribution with a tail into high risk classification – the average risk for both bulkers and container vessels migrated to higher risk classes through Q2, but a significant part of those have migrated positively through Q3 and Q4 – however not yet back to the levels experienced by the beginning of the year, due to months with low or none earnings. For tankers and gas where we saw a stable credit quality or positive migration through Q2, we have experienced an insignificant negative migration in Q3 which has continued through Q4.

All commitments are secured with 1<sup>st</sup> priority mortgage on vessels, and the large majority of those were secured within 50% of appraised values when granted, and in combination with an estimated moderate Default Probability, this provided for a sound credit portfolio with a limited potential for future losses, and the vessels' values for most clients have a good margin in relation to the outstanding exposures.

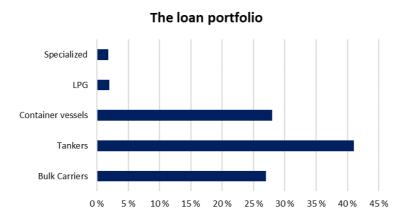
Based on the soft freight markets for bulkers and container vessels in Q2 and Q3, a limited number of clients within those segments, were granted relief on their contractual debt obligations towards the bank – this was only related to scheduled instalment payments and not to interest payments. All clients who were granted relief on their instalment obligations, were in compliance with all financial covenants prior to waivers being granted, and all the loans concerned were adequately secured and well within the agreed minimum value clauses, both prior and post amendments. All waivers were done in combination with the ultimate owners of the borrowers providing new equity into the borrowing entities to strengthen their financial position.

The bank had one defaulted exposure by the end of Q3 which has been resolved in Q4.

In addition to estimating the Default Probability, we also estimate the Loss Given Default on each exposure. Based on the low leverage of financing in combination with financing non-specialized tonnage with strict covenants, the Loss Given Default for the loan portfolio is satisfactory.

The Bank's estimated risk cost, Expected Loss, is calculated as Probability of Default multiplied with Loss Given Default. It is included in all internal return on capital estimations in connection with granting new loans.

The portfolio is distributed in risk classes according to collateral and internal risk classification. The loan portfolio is diversified and is distributed on bulk carriers (27%), tankers (41%), container vessels (28%), LPG (gas) (2%) and specialized (2%).



The Bank's internal credit strategy has limits for maximum exposure to the various shipping segments, and Acceptable Risk Criteria form guidelines for the lending strategy. All present loan exposures were within the Bank's credit strategy when granted.



#### Liquidity risk

Maritime & Merchant Bank ASA has adopted guidelines for management of the Bank's liquidity position to ensure that the Bank maintains a solid liquidity. The Bank has a low liquidity risk profile. Main funding sources are equity and NOK deposits. The Bank has liquidity portfolio/buffers well above minimum requirement. Liquidity stress tests show satisfactory liquidity.

	31.12.2020	31.12.2019	31.12.2018
LCR	353%	636%	444%
Deposit Ratio (1)	78%	77%	78%

(1) % of total assets

#### Interest rate risk

Maritime & Merchant Bank ASA has defined guidelines that set limits for the maximum interest rate risk. Any exposure exceeding the interest rate risk limits shall be mitigated by using hedging instruments. Routines have been established for ongoing monitoring and reporting of the interest rate risk to the Board of Directors.

#### Market risk

Maritime & Merchant Bank ASA has developed guidelines and limits for counterparty exposure, maturity per counterpart, average duration of portfolio and foreign exchange risk.

#### **Operational risk**

Maritime & Merchant Bank ASA has established operational risk policy and guidelines. Contingency plans have been established, and insurance (professional responsibility, crime and Board of Directors responsibility) is purchased in order to reduce risk.

#### **Ratios**

Ratios	2020	2019
Cost/Income Ratio	52%	39.98%
Return on Equity before tax	5.5%	11.77%
Net Income Margin	2.74%	3.91%
Net Interest Margin	2.58%	3.81%
Deposit to Ioan Ratio	142%	135%
LCR	353%	636%
NPL Ratio	0%	0%
Equity Ratio (CET1)	36.1%	33.1%

Ratio formulas, se Appendix 1

#### **Outlook**

Adjusted for a number of uncertainties associated with the pandemic, the projections for growth in the world economy support an optimistic view of the shipping markets in 2021, which in turn should result in a growth in lending volumes for the bank. The last part of 4<sup>th</sup> quarter 2020 and the start of 2021 confirms this assumption.

Oslo, 2021, February 18<sup>th</sup>

Board of Directors, Maritime & Merchant Bank ASA



# **Statement of Profit & Loss**

		2020	2019	2020	2019
<u>- In USD</u>	<u>Note</u>	01.10 - 31.12	01.10 - 31.12	01.01 - 31.12	01.01 - 31.12
Interest income and related income					
Interest income from customers (effective Interest method)		3 995 357	5 973 231	19 325 904	25 154 631
Interest from certificates and bonds		165 184	787 739	1 672 510	2 557 478
Interest from credit institutions (effective interest method)		-1 783	357 109	257 617	1 174 197
Total interest income and related income	_	4 158 758	7 118 079	21 256 031	28 886 306
Interest expenses					
Interest and similar expenses of loans to credit institutions		-24 880	0	-103 735	0
Interest and related expenses of loans to customers		-1 182 064	-2 122 384	-6 883 187	-8 377 592
Net interest expenses from financial derivatives		9 910	-312 418	-484 983	-2 210 013
Other fees and commissions		-49 196	192 359	-183 953	-128 826
Net interest expenses and related expenses	_	-1 246 230	-2 242 443	-7 655 858	-10 716 432
	_				
Net interest income and related income	_	2 912 527	4 875 637	13 600 173	18 169 875
Commissions, other fees and income from banking		244 640	460.050	770.047	644.550
Commissions, other fees and income from banking		311 648	168 353	779 947	614 559
Net value adjustments on foreign exchange and financial derivatives		-8 077	-2 096	-32 111	-66 808
Net value adjustments on interest-bearing securities		388 030 84 656	128 316 -188 207	61 966 56 190	98 425 -185 735
	_				
Total income	_	3 688 784	4 982 003	14 466 165	18 630 316
Salaries, administration and other operating expenses					
Salaries and personnel expenses		-1 358 446	-1 039 077	-4 866 312	-4 501 034
Administrative and other operating expenses		-446 150	-484 051	-1 539 158	-1 747 954
Net salaries, administration and other operating expenses		-1 804 595	-1 523 128	-6 405 470	-6 248 988
Total depreciation and impairment of fixed and intangible assets	14	-289 362	-290 405	-1 126 358	-1 200 342
Total operating expenses	<b>-</b> -	-2 093 957	-1 813 534	-7 531 828	-7 449 329
Operating result	<b>-</b>	1 594 827	3 168 469	6 934 337	11 180 987
Loan loss provisions (IFRS - 9)	5,7	918 397	-114 676	-616 193	-120 932
Impairments (Credit Loss)	5,7	-386 435		-386 435	
Profit (+) / Loss (-) for the period before tax		2 126 789	3 053 793	5 931 710	11 060 054
Income tax	5,9	252 234	-7 967	-698 996	-2 983 371
Result for the period after tax	- -	2 379 023	3 045 826	5 232 714	8 076 684
Comprehensive result for the period	-	2 379 023	3 045 826	5 232 714	8 076 684

<sup>-</sup> Q4 numbers (2020 and 2019) are not audited.



# **Balance Sheet**

Assets - In USD	Note	2020 31.12.2020	2019 31.12.2019	2018 31.12.2018
Cash and balances at Central Bank		7 746 507	7 432 474	7 448 034
Lending to and receivables from credit institutions		49 294 414	63 052 606	66 924 966
Lending to customers	7	269 994 403	295 124 509	249 024 326
Loss provisions on loans to customers	7	-1 428 614	-822 991	-702 059
Net lending to cutomers		268 565 789	294 301 518	248 322 267
Certificates, bonds and other receivables				
Commercial papers and bonds valued at market value	7	212 183 694	151 334 685	112 552 377
Commercial papers and bonds valued at amortised cost		0	0	112 552 277
Certificates, bonds and other receivables		212 183 694	151 334 685	112 552 377
Shares		83 759	45 270	49 295
Intangible assets				
Deferred tax assets		0	0	569 403
Other intangible assets	14	1 209 188	2 036 782	2 910 996
Total intangible assets		1 209 188	2 036 782	3 480 399
Fixed assets		550.000	0.40.000	
Fixed assets  Total fixed assets	14	668 390	940 232 940 232	56 544
		668 390	940 232	56 544
Other assets Financial derivatives	16	2 839 018	F01 000	0
Other assets	16	2 839 018 51 736	581 080 21 665	136 735
Total other assets		2 890 754	602 746	136 735
Expenses paid in advance				
Prepaid, not accrued expenses		220 446	299 755	255 617
Total prepaid expenses		220 446	299 755	255 617
TOTAL ASSETS	_	542 862 941	520 046 068	439 226 234
TOTAL ASSETS	_	342 802 941	320 040 008	439 220 234
Liabilities and shareholders equity		24.42.2020	24 42 2040	24.42.2040
<u>- In USD</u> Liabilities		31.12.2020	31.12.2019	31.12.2018
		25.400.044		
Loans and deposits from credit institutions  Deposits from and liabilities to customers	15	35 199 014	200 220 050	240 500 505
Total loans and deposits	13	384 727 502 419 926 516	398 238 850 398 238 850	340 508 505 340 508 505
Other liabilities				
Financial derivatives	16	5 026 074	8 579 392	9 438 597
Other liabilities	17	3 612 853	4 355 395	675 845
Total other liabilities		8 638 926	12 934 787	10 114 442
Accrued expenses and received unearned income	47	725 405	744440	560.655
Accrued expenses and received unearned income  Total accrued expenses and received unearned income	17	735 195 <b>735 195</b>	714 110 714 110	569 655 <b>569 655</b>
•			•	
Total Liabilities		429 300 638	411 887 746	351 192 602
Shareholders equity				
Paid-in capital	40	0.700.655	0.700.655	0.620.620
Share capital Share premium account	18	9 708 655 94 148 864	9 708 655 94 148 865	8 630 639 83 296 586
Total paid-in capital		103 857 519	103 857 520	91 927 225
Other Equity		· · · · · · · · · · · · · · · · · · ·	<del></del>	
Retained earnings, other		-267 393	-438 660	-556 371
Retained earnings		9 972 177	4 739 462	-3 337 221
Total other equity		9 704 784	4 300 802	-3 893 592
Total shareholder equity		113 562 303	108 158 322	88 033 633
TOTAL SHAREHOLDERS EQUITY AND LIABILITIES	_	542 862 941	520 046 068	439 226 234
	_			



# **Statement of Equity**

<u>- In USD</u>	Share capital	Share premium	Retained earnings	Other free	Total equity
	Silare Capital	premium	earnings	equity	Total equity
Equity as per 31.12.2017	5 590 977	55 123 649	-3 000 306	0	57 714 320
Loss allowance in					
accordance with IFRS 9				-407 282	-407 282
Share issue	3 039 662	28 172 937		-172 771	31 039 828
Employee stock option				23 683	23 683
Profit	0	0	-336 915		-336 915
Equity as per 31.12.2018	8 630 639	83 296 586	-3 337 221	-556 370	88 033 634
Share issue	1 078 016	10 852 279		-164 303	11 765 992
Employee stock option				282 013	282 013
Profit			8 076 683		8 076 683
Equity as per 31.12.2019	9 708 655	94 148 865	4 739 462	-438 660	108 158 322
Employee stock option				171 267	171 267
Profit			5 232 714		5 232 714
Equity as per 31.12.2020	9 708 655	94 148 865	9 972 176	-267 393	113 562 303



# **Statement of Cash Flows**

<u>- In USD</u>	<u>2020</u>	<u>2019</u>
Cashflow from operational activities		
Profit before tax	5 931 710	11 060 054
Change in loans to customers excluding accrued interest	24 857 163	-45 550 976
Change in deposits from customers	24 637 103	-43 330 370
excluding accrued interest	-13 511 348	57 730 345
Change in loans and deposits from credit		
institutions	35 199 014	
Change in certificates and bonds	-60 849 008	-38 782 308
Change in shares, mutual fund units and		
other securities	-38 489	4 025
Change in financial derivatives	-5 811 256	-1 440 286
Change in other assets and other liabilities	-672 218	580 386
Interest income and related income from customers	-19 325 904	-28 886 306
Interest received from customers	20 204 470	28 337 099
Net interest expenses and related expenses to customers	6 883 187	10 716 432
Interest paid to customers	-6 883 187	-10 716 432
Ordinary depreciation	1 123 637	1 200 342
Other non cash items	-281 515	117 414
Net cash flow from operating activities	-13 173 743	-15 630 211
Payments for acquisition of assets	-26 811	-54 010
Net cash flow from investing activities	-26 811	-54 010
Issuance of equity	0	11 930 295
Lease payments	-324 108	-296 695
Net cash flow from financing activities	-324 108	11 633 600
Effect of exchange rate changes and other	80 505	162 700
Sum cash flow	-13 444 158	-3 887 921
Net change in cash and cash equivalents	-13 444 158	-3 887 920
Cash and cash equivalent as per 01.01.	70 485 080	74 373 001
Cash and cash equivalent as per 31.12.	57 040 922	70 485 080



#### Notes 31.12.2020

#### Note 1, Reporting entity

Maritime & Merchant Bank ASA is a company domiciled in Norway. The Bank's registered office is at Haakon VIIs gate 1, 0161 Oslo. The Bank is primarily involved in corporate banking.

#### Note 2, Basis of accounting

These consolidated financial statements have been prepared in accordance with IFRS. They were authorised for issue by the Bank's Board of Directors on 15<sup>th</sup> of February 2020. Changes to significant accounting policies are described in Note 4.

#### Note 3, Functional and presentation currency

These consolidated financial statements are presented in USD, which is the Bank's functional currency. The Bank's taxation currency is NOK.

#### Note 4, Changes in accounting policies

Changes in accounting rules (such as IFRS 16 and Covid-19 rate concession) and conceptual framework (such as IFRS3, IAS 1 & 8) have no significant effect on the Bank's accounting practices.

#### Note 5, Significant accounting policies

#### **Recognition of interest**

Interest income is recognised using the internal rate of return method. This involves recognising nominal interest with the addition of the amortisation of arrangement fees less direct arrangement costs. The recognition of interest by the internal rate of return method is used both for balance sheet items valued at amortised cost and for balance sheet items valued at fair value through profit or loss. Interest income on written down credit commitments is calculated as the internal rate of return on the written down value.

Fees and commissions that are not interest rate related will be displayed as Commissions, other fees and income from banking.

#### Accrual of interest and charges

Interest and commission are recognised in the income statement as it is earned as income or accrues as expense. Charges that are direct payment for services rendered are taken to income when they are paid. Arrangement fees are included in the cash flows when calculating amortised costs and recognised as income in the line item "Interest expenses and similar expenses of loans to and receivables from customers" using the internal rate of return method.

#### Lease, right to use assets

#### Office rental

IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

#### **Tangible fixed assets**

Fixed assets are classified as tangible fixed assets and valued at acquisition cost less accumulated depreciation and write-downs. Acquisition cost includes expenses related directly to the acquisition. Repairs and maintenance are expensed on an on-going basis in the income statement. Tangible fixed assets are depreciated on a straight-line basis over their expected useful life. Fixtures and fittings etc. and computer equipment are amortised over a period of 3 years. The residual values and useful lives of the



assets are assessed on an annual basis and adjusted as necessary. The need for write-downs is also assessed on a regular basis.

#### **Intangible assets**

Purchased software/licences are classified as intangible assets and recognised in the balance sheet at acquisition cost with the addition of the expenses required to make the software ready for use. These are amortised in line with the duration of the contracts and the expected economic life of the asset. The development of software is recorded in the balance sheet and, where the value is assessed as substantial and is expected to have lasting value, it is amortised over the course of its estimated useful life. The residual values and useful lives of the assets are assessed on an annual basis and adjusted as necessary. The need for write-downs is also assessed on a regular basis.

#### **Pensions**

The Bank has a defined contribution pension scheme for its employees and the scheme is managed by a life assurance company. The Bank pays an annual contribution to the Bank pension savings scheme of the individual employee. The Bank has no further commitments beyond the payment of the annual contribution.

#### **Taxes**

The year's tax cost comprises taxes payable for the financial year as well as changes in deferred tax on temporary differences. Temporary differences are the differences between the accounting and tax values of balance sheet items. Deferred tax is determined using the tax rates and tax rules applicable on the reporting date, and such assumed will be applied when the deferred tax asset is realised or when the deferred tax is settled. Deferred tax asset is recognised in the balance sheet in so far as it is probable that it can be charged to future taxable income. In tax accounting the equity is denominated in NOK, hence the taxable result will fluctuate with the USDNOK exchange rate.

#### **Statement of Cash Flows**

The Statement of Cash Flows has been prepared using the indirect method.

#### Translation of transactions in foreign currencies

The financial statements are presented in USD, which is also the functional currency of the Bank. Monetary items in foreign currencies are translated at the rate of exchange applicable on the balance sheet date. Changes in value as a consequence of changes in the rate of exchange between the transaction date and the balance sheet date are recognised in the income statement.

#### **Financial instruments**

Financial assets with fixed or determinable payments that are not quoted in an active market, other than designated on initial recognition as assets at fair value through profit or loss are classified as "Loans and receivables". Financial assets with fixed or determinable payments that Maritime & Merchant Bank ASA intends and is able to hold to maturity and that do not meet the definition of loans and receivables and are not designated on initial recognition as assets at fair value through profit or loss are classified as "Held-to-maturity" investments. Loans and receivables and Held-to-maturity investments are measured at amortised cost. Financial assets and liabilities are recognised in the balance sheet on the trading date, i.e. at the point in time when the Bank becomes party to the contractual provisions of the instrument. Financial assets are removed from the balance sheet when the contractual obligations have been sold, cancelled or have expired.



#### Classification

Contractual obligations and the business model of the Bank will be used to classify financial assets and liabilities in IFRS 9. The measurement categories are:

- Financial assets measured at amortised cost
- Financial assets measured at fair value through profit or loss
- Financial liabilities measured at amortised cost
- Financial liabilities measured at fair value through profit or loss

#### **Financial assets**

The Bank's financial assets and classifications are as follows:

Assets	Classification/Measurement
Cash and deposits with central banks	Amortised cost
Cash and deposits with credit institutions	Amortised cost
Certificates and bonds (liquidity portfolio)	Fair value through profit or loss
Financial derivatives	Fair value through profit or loss
Shares and other securities	Fair value through profit or loss
Loans to customer	Amortised cost

Loans are classified using the Business model of the Bank and an assessment of the characteristics of the contractual cash flows that aims to identify whether the contractual cash flows are solely payments of principal and interest on the principal amount outstanding (SPPI-test).

The liquidity portfolio represents a significant part of our operation, and fair value is monitored and managed. Certificates and bonds are on that basis classified as "Fair value through profit or loss".

Liabilities	Classification/Measurement
Deposits without fixed terms	Amortised cost
Deposit with fixed terms	Fair value through profit or loss
Debt securities issues with fixed rates	Fair value through profit or loss
Debt securities issues with floating rates	Amortised cost
Financial Derivatives	Fair value through profit or loss

#### Measurement

All financial assets that are not recognised at fair value through profit or loss are initially recognised in the balance sheet at fair value with the addition of transaction costs. Other liabilities recognised at amortised cost are initially recognised in the balance sheet at fair value less transaction costs. Financial assets and liabilities recognised at fair value through profit or loss are recognised at the time of acquisition at fair value and transaction costs are recognised in the income statement. Financial assets and liabilities at fair value through profit or loss are measured in subsequent periods at fair value. Loans and receivables and other financial commitments are measured at amortised cost using the effective interest method.

#### Fair value measurement

Fair value is the price that would be received by selling an asset or a liability and can be settled in a transaction between independent parties. The going concern assumption is applied in the calculation and a provision for the credit risk associated with the instrument is included in the valuation. Financial instruments are measured at the price within the bid-ask spread where a corresponding market risk can be shown to be present to a sufficient degree of probability.



Financial assets and liabilities traded in an active market, quoted prices are used. In so far as no quoted prices for the instrument are obtainable, the instrument will be decomposed and valued on the basis of the prices of the individual components. This applies to the majority of derivatives such as forward exchange contracts and interest rate swaps, as well as to certificates and bonds.

In the case of other financial instruments such as deposits and loans by customers and credit institutions with locked-in rates, contractual cash flows are determined, discounted by the market rate including a credit risk margin at the reporting date.

#### **Amortised cost measurement**

Financial instruments that are not measured at fair value are measured at amortised cost and income is calculated using the effective rate of interest of the instrument (internal rate of return). The internal rate of return is determined by discounting contractual cash flows within the anticipated term. The cash flow includes arrangement fees and direct transaction costs not payable by the customer, as well as any residual value at the end of the anticipated term. Amortised cost is the present value of these cash flows discounted at the internal rate of return.

#### **Impairment**

The Bank recognises loss allowances for EL (expected loss) on the following financial instruments that are not measured at fair value through profit and loss:

- Financial assets that are debt instruments
- Loan commitments issued

No impairment loss is recognised on equity investments. The Bank measures loss allowances at an amount equal to 12-month or Life-time EL, and the assessment is performed on an individual basis.

12-month EL are the portion of EL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month EL is recognised are referred to as "Step 1 financial instruments".

Life-time EL are the EL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime EL is recognised but which are not credit-impaired are referred to as "Step 2 financial instruments" (See Note 6).

#### Measurement of EL

EL are a probability-weighted estimate of credit losses. They are measured as follows:

- Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Bank expects to receive).
- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows.

#### **Restructured financial assets**

Where there have been renegotiations with substantially different terms, or there has been a substantial modification of the terms of an existing loan, this transaction is accounted for as an extinguishment of the original loan and the recognition of a new loan. A gain or loss from extinguishment of the original loan is recognised in profit or loss.

#### **Credit-impaired financial assets**

At each reporting date, the Bank assesses whether financial assets carried at amortised cost are credit-impaired (referred to as "Step 3 financial assets"). A financial asset is "credit-impaired" when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.



Evidence that a financial asset is credit-impaired includes the following observable data:

- Significant financial difficulty of the borrower or issuer
- A breach of contract such as a default or past due event
- The restructuring of a loan or advance by the Bank on terms that the Bank would not consider otherwise
- It is becoming probable that the borrower will enter bankruptcy or another financial reorganisation
- The disappearance of an active market for a security because of financial difficulties

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a loan that is overdue for 90 days or more is considered credit-impaired even when the regulatory definition of default is different.

#### Presentation of Loss allowance in the statement of financial position

Loss allowances for EL are presented in the statement of financial position as follows:

- Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets
- Loan commitments and financial guarantee contracts: generally, as a provision

#### Write-off

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Bank determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Bank's procedures for recovery of amounts due.

#### Note 6, Accounting estimates and discretional assessments

#### **Application of estimates**

The Bank's financial reporting will to some extent be based on estimates and discretionary assessments, which are based on historical experience and expectations about future events. The outcome will most likely differ from accounting estimates and represents a risk for future changes in the book value of financial instruments and intangible assets.

#### Value measurement at fair value

Fair value is the amount an asset can be exchanged for, or an obligation can be settled in between independent parties. Fair value of financial instruments not traded in an active market, is determined by the use of valuation techniques. The Bank assesses and uses methods and assumptions that as far as possible are based on market conditions on the balance sheet date. This includes the Bank's holdings of certificates, bonds and financial derivatives.

#### Impairment of financial assets

Expected credit loss (IFRS-9) must be measured reflecting an objective probability weighted outcome, determined by considering several possible scenarios, time value of money and affordable and documentable information related to past, present, and future economic conditions. The method of measuring expected credit loss depends of whether the credit risk has increased significantly since initial recognition as this will influence whether the write-downs are based on 12 months expected loss or expected loss over the expected remaining life.



This means that the calculations will be based on discretion, among other things, related to how one defines what constitutes a significant increase in credit risk and how one considers future-oriented information.

The model for calculating expected losses and the loan portfolio is described in note 7.

#### **RISK**

#### Note 7, Risk

#### **Risk Management and Capital Adequacy**

The Capital Adequacy figures for Maritime & Merchant Bank ASA are based on the calculation by means of the standardised approach.

#### **Credit risk**

The Bank has chosen the basic approach for calculation credit risk (Risk-Weighted Assets).

#### Operational risk

The Bank has chosen to apply the basic approach under Pilar 1 for calculating operational risk. This applies a capital requirement of 15 per cent of the annual income reported in the last three years.

#### Market risk

The market risk of the Bank is modest and is calculated using the standardised approach in Pilar 1.



#### Capital Adequacy

Amounts in 1000 USD	31.12.2020	31.12.2019
Share capital	9 709	9 709
+ Other reserves (1)	102 354	98 450
- Deferred tax assets and intangible assets	-1 209	- 2 037
- This year's result	-	0
- Adjustments to CET1 due to prudential filters	-220	- 161
Common Equity Tier 1 (CET 1)	110 633	105 961
Calculation basis		
Credit Risks		
+ Bank of Norway	-	-
+ Local and regional authorities	-	-
+ Institutions	10 347	11 613
+ Companies	246 245	271 531
+ Covered bonds	19 148	13 662
+ Shares	84	45
+ Other assets	941	1 262
Total Credit risks	276 765	298 112
+ Operational risk	27 416	19 423
+ Counterparty risk derivatives (CVA-risk)	2 437	2 342
Total calculation basis	306 618	319 878
Capital Adequacy		
Common Equity Tier 1 %	36.08 %	33.13 %
Total capital %	36.08 %	33.13 %

<sup>(1)</sup> The proposed dividend payment has been deducted

The Bank does not expect any significant changes in Capital Adequacy as a result of changes in the regulations in relation to additional buffer requirements that will be implemented in the legislation from 2022.

#### **Credit Risk**

Credit risk is the major risk to the Bank. Maritime & Merchant Bank ASA may face a loss if the borrower is not able to pay interest or principal as agreed upon, provided the pledged collateral is not sufficient to cover the Bank's exposure.

The Bank monitors market developments in segments where it has exposure and takes a proactive approach towards the risks taken.

The Bank's internal credit strategy has limits for maximum exposure to the various shipping segments, and Acceptable Risk Criteria form guidelines for the lending strategy.

The Bank uses an internally developed scorecard model for assessing the credit risk in the loan portfolio. The scorecard model predicts Probability of Default (PD), Loss Given Default (LGD) and risk class (from 1 to 10). Default is failure to satisfy the terms of a loan obligation or failure to pay back a loan.

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Significant judgements are required when assessing models and assumptions, and resulting estimates are thus uncertain in nature. The model is based on experience and criteria well known in scoring models. The model is validated on a regular basis.

Forward looking factors, like expected freight earnings and ship values, are based on one year forward estimates. Time charter rates for each specific segment and interest rates that are used in the model are those prevailing at the time of scoring.

Input in the scoring model for establishing the PD for one specific exposure can either be the actual earnings based on freight contracts entered into, or shipbrokers earnings estimates for the next 12 months, normally expressed in the time charter rates for the period going 12 months forward.

When a loan is granted, the PD is estimated for the full tenor of the loan, and projected future cash flow is based on long term time charter rates for similar tenor (if available) in combination with consideration of low rate scenarios.

Risk classification is done once per year as a minimum in connection with annual renewal of exposures, or more frequently if there are shifts in input factors which are not regarded as temporary.

#### Risk classes and credit score:

Very low risk	Credit score: 1-2	PD:	0.00 - 0.25%
Low risk	Credit score: 3-4	PD:	0.25 - 1.00%
Medium risk	Credit score: 5-7	PD:	1.00 - 3.00%
High risk	Credit score: 8-9	PD:	3.00 - 8.00%
Loss exposed	Credit score: 10-11	PD:	> 8.00%

#### Factors in scorecard PD - model:

#### **Quantitative factors:**

- Loan to value (LTV) Value Adjusted Equity
- Interest coverage Cash flow to support interest payment
- Instalment coverage Cash flow to support instalments
- Current Ratio
- Free Cash

#### **Qualitative factors**

- Corporate structure
- Ownership
- Technical management
- Commercial management

#### Factors in LGD model:

- Age of vessel
- Liquidity of vessel type (specialised tonnage)
- Yard/Country
- Net loan exposure above scrap value
- Enforcement cost
- Jurisdiction
- Corporate complexity
- Covenant Structure

#### **Expected Loss (EL)**

EL = PD \* LGD \* EAD

EAD = Exposure at Default (Notional + Accrued Interest - Cash Reserves)



#### **Loss allowance**

The EL is performed on an individual basis. After the transition to IFRS 9, provisions have been presented as expected loss over 12 months (Step 1) and expected loss over the life of the instrument (Step 2).

Non-performing commitments (Step 3) are commitments where the customer has not paid due instalments on loans within 90 days of maturity (or as described in Note 6).

If credit risk has increased significantly after initial recognition but there is no objective proof of loss, an allowance of expected loss over the entire lifetime ("Step 2") has to be made. The individual loss provisions under IAS 39 did not change materially upon the transition to IFRS 9 ("Step 3").

In assessing what constitutes a significant increase in credit risk, the Bank, in addition to the standard's presumption of financial assets that have cash flows that have been due for more than 30 days are subject to significantly increased credit risk, assumed qualitative and quantitative indicators. The most important quantitative indicator the Bank assess is whether it has been a significant increase in credit risk determined by comparing the original likelihood of default and Loss Given Default ("PD x LGD") with the Probability of Default and Loss Given Default ("PD x LGD") at the reporting date. However, when assessing significant increase in credit risk for IFRS 9 purposes, Loss Given Default is not included in the assessment. Based on this the Bank has defined that a doubling in the Probability of Default or an absolute change of 1% constitutes a significant increase in credit risk.

Reclassification of commitments from Step 2 to Step 1, is based on an individual assessment. However, there must be some objective evidence that the commitment has recovered.

The Bank follows qualitative and quantitative indicators on a regular basis and in any situation where there is a suspicion that there have been conditions of negative importance for the commitment/customer.

#### **Macro scenarios**

Expected Loss from the Bank's risk score model will be adjusted with a macro scenario factor (MF). The Bank estimates three macro-economic scenarios consisting of factors that will or can have an impact on shipping markets and value appraisal of vessels financed in our portfolio in the respective markets. Each scenario gets assigned a probability and a factor. The factor represent change in Expected Loss or Loss Allowance. The forecast, probability assignment and factor estimation are based on own judgment and experience.

The following factors are included in the macro evaluation process:

- Demand for seaborn shipping (World growth (GDP))
- Supply: Orderbook (shipbuilding), scrapping and idle capacity (utilization)
- Cyclicality (we assume shipping is cyclical and mean reverting)
- Geopolitical and other factors

The probability weighted macro factor (MF) will be multiplied with the Expected Loss and give Loss Allowance (or Macro Scenario adjusted Expected Loss). The factor (MF) is calculated to be 1,2693.

Exposure in the scenario model is the same as at year-end (31.12.2020).



#### **Loss Allowance and Impairments**

Loss allowance	31.12.2020	31.12.2019	31.12.2018
Step1	659 824	822 991	665 727
Step2	779 360	0	36 322
Step3	0		
Sum	1 439 184	822 991	702 049
Allowance/Loan Ratio	0,53 %	0,28 %	0,28 %
Impairments (Credit Loss)	386 435	0	0

Based on the soft freight markets for bulkers and container vessels in Q2 and Q3, a limited number of clients within those segments, were granted relief on their contractual debt obligations towards the bank – this was only related to scheduled instalment payments and not to interest payments. All clients who were granted relief on their instalment obligations, were in compliance with all financial covenants prior to waivers being granted, and all the loans concerned were adequately secured and well within the agreed minimum value clauses, both prior and post amendments. All waivers were done in combination with the ultimate owners of the borrowers providing new equity into the borrowing entities to strengthen their financial position.

#### Loans where no loss provision has been recognized due to collateral:

31.12.2020: 0

31.12.2019: 0

#### Remaining exposure from credit impaired loans and loss exposed loans:

31.12.2020	Gross Loans	First-Priority pledge in vessel	Cash Pledge	Other Collateral
Remaining exposure from credit	0	0	0	0
impaired loans				
Loss exposed loans	0	0	0	0

31.12.2019	Gross Loans	First-Priority pledge in vessel	Cash Pledge	Other Collateral
Remaining exposure from credit impaired loans	0	0	0	0
Loss exposed loans	0	0	0	0

#### Loss allowance sensitivity

The macro scenarios impact on Probabilities of Default (PDs) result in the following sensitivity in Expected Loss Allowance calculation.

	Expected
Scenario	Loss allowance
Vessel value up 30%	910 000
Unchanged	1 126 000
Vessel value down 30%	2 612 000



Loss allowance per credit score

Risk Class	2020	2019
Very low risk	-	-
Low risk	47 134	150 643
Moderate risk	931 147	672 348
High risk	450 334	-
Loss exposed	-	-
Sum	1 428 614	822 991

31.12.2020

31.12.2020	I			
	Classification	Significantly	Significantly	
	by first time	increase in	increase in	
	recognition	credit risk since	credit risk	
		first time	since first	
		recognition	recognition	
			and objective	
			proof of loss	
	Expected loss	Expected loss	<b>Expected loss</b>	
	next 12	over the life of	over the life	Sum
	months	instrument	of instrument	
Loss allowance as of 31.12.2019	822 991	-	-	822 991
Lending to customers 31.12.2019	295 124 509	-	-	295 124 509
				-
Changes				-
Transfer to Step 1	-	-	-	-
Transfer to Step 2	- 88 371	88 371	-	-
Transfer to Step 3	-	-	-	_
Reclassification	106 802	361 774	-	468 576
Amortization	- 131 137	- 7 806		- 138 943
New commitments	73 958			73 958
Effect of Scenario Adjustment	- 134 989	337 021		202 032
Allowance as of 31.12.2020	649 254	779 360	ı	1 428 614
Lending to customers 31.12.2020	241 576 445	<i>28 417 958</i>	-	269 994 403
Loans not disbursed	4 300 000			
Allowanse: Loans not dispursed	10 570			
Net Change in Loss allowance	-163 167	779 360	0	616 193

Reclassification: Change in Expected Loss calculation



# 31.12.2019

	Step 1	Step 2	Step 3	
	Classification by	Significantly	Significantly	
	first time	increase in	increase in	
	recognition	credit risk since	credit risk	
		first time recognition	since first recognition	
		recognition	and	
			objective	
			proof of loss	
	Expected loss next	Expected loss	Expected	Sum
	12 months	over the life of	loss over the	Sum
		instrument	life of	
			instrument	
Loss allowance as of 31.12.2018	665 727	36 332	-	702 059
Lending to customers 31.12.2018	245 124 326	3 900 000	-	249 024 326
Changes				
Transfer to Step 1	6 645	- 6 645	-	
Transfer to Step 2	-	-	-	
Transfer to Step 3	-	-	-	
Reclassification 1)	- 32 826	- 26 833		- 59 659
Amortisation	- 114 615	- 2854		- 117 469
New commitments	196 991			196 991
Scenario Adjustment	101 069			101 069
Allowance as of 31.12.2019	822 991	-	-	822 991
Lending to customers 31.12.2019	295 124 509	-	-	295 124 509
Net Change in Loss allowance	157 264	-36 332	0	120 932

<sup>1)</sup> Reclassification: Change in Expected Loss calculation



#### Credit risk: Total

# End of year 2020

Amounts in USD	Very low risk	Low risk	Moderate risk	High risk	Loss exposed	Sum
Deposit with Central Bank	7 746 507					7 746 507
Deposits with credit institution	49 294 414					49 294 414
Certificates and bonds	212 183 694					212 183 694
Shares and other securities			83 759			83 759
Loans to customers		20 343 949	228 996 402	20 654 052	0	269 994 403
Total	269 224 615	20 343 949	229 080 161	20 654 052	0	539 302 778

Committed loans, not 4 300 000 disbursed

#### End of Year 2019

Amounts in USD	Very low risk	Low risk	Moderate risk	High risk	Loss exposed	Sum
Deposit with Central Bank	7 432 474					7 432 474
Deposits with credit institution	63 052 606					63 052 606
Certificates and bonds	151 334 685					151 334 685
Shares and other securities			45 270			45 270
Loans to customers		77 808 751	217 315 758	0		295 124 509
Total	221 819 765	77 808 751	217 361 028	0	0	516 989 544

# Lending to customers by segment

	2020		2019	
Sector	USD	Share %	USD	Share %
Bulk	71 548 517	27 %	66 888 122	23 %
Container	76 678 410	28 %	78 080 591	26 %
Tank	111 507 688	41 %	136 094 014	46 %
Gas	5 399 888	2 %	6 222 709	2 %
Specialized	4 859 899	2 %	7 839 073	3 %
Offshore	-	0 %	-	
Sum	269 994 403	100 %	295 124 509	100 %

# Lending to customers by geographical location

	31.12.2020		31.12.2019	
	USD	Share	USD	Share
Norway	131 848 872	49 %	132 343 006	45 %
Europe (ex Norway)	82 570 699	31 %	92 926 107	31 %
Asia	10 241 723	4 %	11 943 477	4 %
Oceania	34 375 383	13 %	39 988 541	14 %
Central America	7 419 043	3 %	13 994 067	5 %
Liberia	3 538 683	1 %	3 929 311	1 %
Total	269 994 403	100 %	295 124 509	100 %



#### Collateral held and other credit enhancements

#### **Lending to customers**

The general creditworthiness of a corporate customer tends to be the most relevant indicator of credit quality of a loan extended to it. However, collateral provides additional security. The Bank takes collateral in the form of a first priority charge over vessels, pledged cash deposits, assignment of earnings and insurances as well as other liens and guarantees.

The credit worthiness of the corporate customer is based on a combination of the customer's value adjusted equity and the customer's cash flow and cash balance. Due to the fact that shipping in general is regarded as a cyclical industry, all loan agreements have provisions related to maximum loan to value, and valuations are assessed on a semi-annual basis, or more often when needed, to establish compliance with the loan agreements.

Valuations of collateral are updated if and when a loan is put on watch list, and the loan is monitored closely.

The following table stratify credit exposures to shipping customers by ranges of loan-to-value (LTV) ratio. LTV is calculated as the ratio of the gross amount of the loan – or the amount committed for loan commitments – to the value of the collateral. For each loan, the value of disclosed collateral is capped at the nominal amount of the loan that it is held against.

The valuation of the collateral excludes any adjustments for obtaining and selling the collateral. The value of the collateral for shipping loans is based on the collateral value of the last appraisal (semi-annual), the Bank's estimation or observable transactions in the market.

For credit-impaired loans the value of collateral is based on the most recent appraisals.

#### LTV ratio and pledge in vessel

	2020		2019	
LTV Bracket	Loan Amount	Pledge in vessel	Loan Amount	Pledge in vessel
< 40%	46 467 473	46 467 473	78 587 464	78 587 464
40-50%	123 374 713	123 374 713	125 521 153	125 521 153
50-55%	52 215 717	52 215 717	88 639 252	88 639 252
55-60%	26 754 076	26 754 076	2 376 640	2 376 640
>60%	21 182 424	21 182 424	-	
Sum	269 994 403		295 124 509	

#### **Bonds and certificates: Risk Weight**

	2020		2019	
Risk Weight	Fair Value	Amortised Cost	Fair Value	Amortised Cost
0 %	20 707 570		14 710 190	
10 %	191 476 124		136 624 495	
20 %				
100 %				
Total	212 183 694		151 334 685	



**Bonds and certificates: Rating** 

	2020	2019
Rating	Fair Value	Fair Value
AAA	206 037 546	148 484 335
AA+	6 146 147	2 850 350
AA	0	0
Α	0	0
Total	212 183 694	151 334 685

**Bonds and certificates: Sector** 

Sector	2020 Fair Value	2019 Fair Value
Supranational	7 528 807	6 848 949
Local authority	13 178 763	7 963 314
Credit Institutions	191 476 124	136 522 422
Bank		
Total	212 183 694	151 334 685

#### **Interest Rate Risk**

Maritime & Merchant Bank ASA has defined guidelines that set limits for the maximum interest rate risk. All exposure on the balance sheet and outside the balance sheet will be assessed, and any exposure exceeding the interest rate risk limits shall be mitigated by using hedging instruments. Routines have been established for on-going monitoring and reporting of the interest rate risk to the Board of Directors.

#### **Reference rates**

The Bank has assets, liabilities and derivatives linked to current money markets reference rates (LIBOR, NIBOR and EURIBOR). These reference rates might be replaced with other reference rates, which could have an impact on interest income, interest expenses, fair value of derivatives and financial assets/liabilities.

#### The table below shows notional amounts per interest rate period (time bucket)

Notional in USD mio	Up to 3 months	3 to 6 months	6 to 12 months	1 to 3 years	3 to 5 years
Deposits with central bank	8				
Deposits with banks	49				
Certificates and bonds	212				
Loans to customers	270				
Derivatives	132				
Sum Assets	672				
Loans from credit institutions	35				
Deposits	385				
Derivatives	132				
Sum liabilities	552				



#### **Currency Risk**

**Net Currency** 

All exposure on the balance sheet, outside the balance sheet and estimated income and expense items will be identified. Market exposure will be limited and within limits and authorisations granted by the Board. Routines have been established for on-going monitoring and reporting of the currency risk to the Board of Directors.

Funding in NOK is swapped to USD using cross currency basis swaps, with duration around 3 years. Using cross currency swaps match funding in NOK with lending in USD. Assets and liabilities are currency matched. The Bank has income in USD and most of the operating cost in NOK. Current strategy is to hedge between 0 and 12 months forward. The following table shows assets and liabilities in other currencies than USD.

10 409

Assets (2020)	NOK	EUR
Deposit with Central Bank	66 194 681	
Deposit with Banks	303 948 470	305 571
Bonds	1 770 308 730	
oans	-	7 316 666
Derivatives	1 267 102 276	
Other Assets	2 325 816	
Total Assets	3 409 879 973	7 622 238
iabilities	NOK	EUR
oans from credit institutions	300 779 098	LON
Deposits	3 077 705 348	650 000
Derivatives	3 0,7, 703 340	6 966 134
ax	18 812 567	0 0 0 0 0 .
Other Liabilities	6 262 192	
otal Liabilities	3 403 559 206	7 616 134
let Currency	6 320 767	6 104
stimated Monthly Operational	Cost	4 725 000
Number of months with hedging		1,3
Assets (2019)	NOK	EUR
Deposit with Central Bank	65 277 223	
Peposit with Banks	307 577 604	351 309
onds	1 286 756 822	
oans		8 642 850
)erivatives	1 686 874 841	
Other Assets	11 460 499	
otal Assets	3 357 946 990	8 994 159
.iabilities	NOK	EUR
Deposits	3 293 885 167	650 000
Derivatives		8 333 750
Other Liabilities	43 782 215	
otal Liabilities	3 337 667 382	8 983 750

20 279 607



Estimated Monthly Operational Cost Number of months with hedging

4 556 083 NOK

4.5

#### **Liquidity Risk**

Maritime & Merchant Bank ASA aims to maintain a low liquidity risk, which means high liquidity buffers and good deposit coverage.

The Bank's liquidity level is assessed by calculating the Liquidity Coverage Ratio (LCR) and the Net Stable Financing Ratio (NSFR). These ratios describe the short liquidity level and the level of stable funding.

The Bank calculates liquidity surplus, which appears as available funding less future liabilities within the defined time interval and required liquidity buffers.

Maritime & Merchant Bank ASA has adopted guidelines for management of the Bank's liquidity position to ensure that the Bank maintains a solid liquidity.

#### **End of 2020**

USD	Up to	1 to	3 to	Over	Over	Total
	1 month	3 months	12 months	1 year	5 years	
Cash and claims on central banks	7 746 507					7 746 507
Loans and receivables from credit institutions	49 294 414					49 294 414
Loans to and receivables from customers	1 785 000	9 021 175	49 611 858	209 576 370	0	269 994 403
Commercial papers and bonds		5 011 311	78 651 209	122 375 027	6 146 147	212 183 694
Shares, funds and other					02.750	02.750
securities					83 759	83 759
Assets	58 825 922	14 032 486	128 263 067	331 951 397	6 229 906	539 302 778
Deposits from credit institutions		35 199 014				35 199 014
Deposits from and liabilities to customers	364 272 650	0	3 439 726	17 015 126		384 727 502
Debt from issuance of bonds						
Subordinated loan capital						
Liabilities	364 272 650	35 199 014	3 439 726	17 015 126	0	419 926 516
Financial derivatives (net settlement)	-1 159 542	-643 410	-2 914 939	2 530 835		-2 187 056
Total	-306 606 270	-21 810 188	121 908 402	317 467 106	6 229 906	117 188 956



#### End of 2019

USD	Up to 1 month	1 to 3 months	3 to 12 months	Over 1 year	Over 5 years	Total
Cash and claims on central banks	7 432 474					7 432 474
Loans and receivables from credit institutions	63 052 606					63 052 606
Loans to and receivables from customers	6 105 000	5 469 000	43 510 000	240 040 509	0	295 124 509
Commercial papers and bonds		10 378 298	28 004 615	112 951 772	0	151 334 685
Shares, funds and other securities					45 270	45 270
Assets	76 590 080	15 847 298	71 514 615	352 992 281	45 270	516 989 544
Deposits from credit institutions Deposits from and liabilities to customers Debt from issuance of bonds Subordinated loan capital	376 496 421		2 415 000	19 327 429		398 238 850
Liabilities	376 496 421	0	2 415 000	19 327 429	0	398 238 850
Financial derivatives (net settlement)			-695 871	687 872		-7 998
Total	-299 906 340	15 847 298	68 403 744	334 352 724	45 270	118 742 696

The time buckets are contractual maturity. Assets and liabilities without any time restrictions are put in the "up to 1 month" time bucket.

#### **Operational Risk**

Operational risk is the risk of direct or indirect loss resulting from inadequate or failed processes or systems, from human error, fraud, or external events including legal risk, compliance risk and reputational risk. This type of risk also encompasses administrative risk, i.e. that the day-to-day operations of the Bank do not function properly.

The Bank Measures operational risk through incident reporting on main operational areas. The management team handle incidents in the management meetings. This incident reporting is summarized and communicated to the Risk Committee.

The Bank reduces operational risk through prudent management and supervision by establishing efficient control procedures, a well-established set of routines, a compliance function, as well as insurance cover against attempts at defrauding the Bank.



# **INCOME AND COST**

# Note 8, Remuneration

Management and Board of Directors - 2020

	Fixed Salary	Other	Bonus	Total	No. Of shares	%	Number of
- In USD		Remuneratio		Remuneration			options
Management							
Halvor Sveen (CEO)	454 629	2 025	-	456 654	2 063	0.0 %	147 070
Per Ugland (CCO)	324 848	887	-	325 735	-	-	-
Tor Stenumgard (CFO)	284 078	2 025	-	286 103	-	-	80 000
Lars Fossen (CRO/CCO)	317 606	2 025	-	319 632	-	-	-
Total management	1 381 162	6 962	•	1 388 124	2 063	0.0 %	227 070

	Proposed Fee	Other	Bonus	Total	Number of	%
- In USD		Remuneratio		Remuneration	shares (1)	
Board of Directors						
Endre Røsjø, Chair	58 380	-	-	58 380	2 041 979	25.0 %
Henning Oldendorff	29 190	-	-	29 190	2 041 979	25.0 %
Magnus Roth	29 190	-	-	29 190	438 899	5.4 %
Nikolaus Oldendorff	29 190	-	-	29 190	431 394	5.3 %
Ingrid Elvira Leisner	29 190	-	-	29 190	-	-
Karin Thorburn	29 190			29 190	9 500	0.1%
Anne-Margrethe Firing	29 190			29 190	-	-
Total Board of Directors	233 521	-	•	233 521	4 963 751	60.8 %

<sup>(1) 102 723</sup> shares (1.3 %) owned through Centennial AS

<u>- In USD</u>	Proposed Fee	Total
Audit Committee		
Ingrid Elvira Leisner, chair	9 341	9 341
Karin Thorburn	6 422	6 422
Anne-Margrethe Firing	6 422	6 422
Risk Committee		
Karin Thorburn, chair	9 341	9 341
Ingrid Elvira Leisner	6 422	6 422
Anne-Margrethe Firing	6 422	6 422
Total Audit and Risk Committee	44 369	44 369



**Management and Board of Directors - 2019** 

	Fixed Salary	Other	Bonus (1)	Total	No. Of shares	%	Number of
<u>- In USD</u>		remuneratio		Remuneration			options
Management							
Halvor Sveen (CEO)	409 740	2 819	36 482	449 042	11 063	0.1%	61 102
Per Ugland (CCO)	284 278	2 819	23 690	310 788	-	-	-
Tor Stenumgard (CFO)	255 850	2 819	21 321	279 991	-	-	48 008
Lars Fossen (CRO/CCO)	284 278	2 819	23 690	310 788	-	-	-
Total management	1 234 147	11 278	105 183	1 350 607	11 063	0.1%	109 110

<sup>(1)</sup> In 2019, it was agreed that all employees would be paid an extra 1 month's salary.

	Proposed Fee	Other	Bonus	Total	No. Of shares	%
<u>- In USD</u>		Remuneratio		Remuneration	(2)	
Board of Directors						
Endre Røsjø, Chair	56 856	-	-	56 856	2 041 979	25.0%
Henning Oldendorff	28 428	-	-	28 428	2 041 979	25.0%
Arne Blystad	28 428	-	-	28 428	559 881	6.9%
Nikolaus Oldendorff	28 428	-	-	28 428	431 394	5.3%
Magnus Roth	28 428	-	-	28 428	438 899	5.4%
Ingrid Elvira Leisner	28 428	-	-	28 428	-	-
Karin Thorburn	28 428			28 428	9 500	0.1%
Vibeke Gwendoline Fængsrud	28 428			28 428	-	-
Linda Christin Hoff	28 428	-	•	28 428	-	-
Total Board of Directors	284 278	-	-	284 278	5 523 632	67.6%

<u>- In USD</u>	Proposed Fee		Total
Audit Committee			
Ingrid Elvira Leisner, chair	9 097		9 097
Karin Thorburn	6 254		6 254
Vibeke Gwendoline Fængsrud	6 254		6 254
Risk Committee			
Karin Thorburn, chair	9 097		9 097
Ingrid Elvira Leisner	6 254		6 254
Vibeke Gwendoline Fængsrud	6 254		6 254
Total Audit and Risk Committee	43 210		43 210

#### **Number of Employees**

	<u>2020</u>	<u>2019</u>
Number of employees at December 31st	22	19
Number of full-time equivalents	21.6	18.6
Average number of employees	20.5	17.5
Average number of full-time equivalents	20.1	16.9

#### **Remuneration**

Salaries and personnel expenses	4 866 312	4 501 034
Other personnel expenses	23 704	69 473
Pension expenses	241 723	210 987
Employer's national insurance contribution	750 528	700 168
Salaries	3 850 357	3 520 406
<u>- In USD</u>	<u>2020</u>	<u>2019</u>



#### **Pension Cost**

#### The employees will have the following pension/insurance arrangements covered

Maritime & Merchant Bank ASA is required to have an occupational pension scheme pursuant to the Act concerning occupational pension schemes and has a scheme that complies with the provisions of the Act. The Bank has a defined contribution pension scheme for all employees, which is managed by life assurance company Storebrand Livsforsikring AS.

- Occupational Injury and Occupational Disease Insurance: 30 G
- Group Life Insurance: 40 G
- Health Insurance: To be covered by the Bank
- Business and Leisure Travel Insurance: To be covered by the Bank
- Defined Contribution Pension: 7% annual contribution up to 7.1 G and 10% additional annual contribution for salaries between 7.1 and 12 G

#### Remuneration to auditors

The following table shows total audit and other services delivered to the Bank by the appointed auditor. Amounts do not incl. VAT.

Total	84 259	82 060
Other non-audit services	22 820	5 924
Tax services	1 755	5 916
Assurance services	7 022	3 373
Audit fee	52 662	66 847
<u>- In USD</u>	<u>2020</u>	<u>2019</u>

#### **Declaration on remuneration**

#### Background

It is set out in section 15-2 (4) in regulation to the Financial Institutions Act 2015 that financial undertakings shall undertake a review of their remuneration practices at least once per annum. The undertaking shall prepare a written report concerning each annual review. The report shall be reviewed by independent control functions. The Bank uses the internal auditor from RSM Norge AS to perform the independent control function.

#### Description of the remuneration scheme

Maritime & Merchant Bank ASA has established a remuneration scheme covering all employees described in the document "Remuneration Policy". This policy was adopted by the Board of Directors on February 14<sup>th</sup>, 2020.

The Bank's remuneration consists of the following main elements:

- Fixed salary
- Pension and insurance arrangements
- Other expense cover (to be agreed)
- Resignation compensation

The remuneration will be the respective employees agreed annual salary. The remuneration shall be competitive and be comparable to equivalent positions in other banks comparable to the Bank, and reflect the employee's tasks, responsibility and obtained goals. The remuneration will normally be up for evaluation once per year.

The Bank has fewer than 50 employees and less than NOK 5 billion in total assets, which means it does not need to have a separate remuneration committee.



#### Review

Maritime & Merchant Bank ASA has reviewed the Bank's remuneration practices. The review shows that the remuneration scheme for 2020 complies with chapter 15 of the Financial Institutions Act 2015 and The Financial Supervisory Authority of Norway's circular letter 2/2020.

#### Incentive Program - Option plan

Maritime & Merchant Bank ASA has established an incentive program in 2018 for certain employees of the Company. The program is implemented with the following main principles:

- 1. Employees are granted a number of options at the Board's discretion. The total number of options under the program is limited to 400 000 shares in the Company (as adjusted for certain capital amendments).
- 2. The strike price for options under the program shall be equal to the subscription price (USD 12.75) of the share capital approved on the general meeting in 2018.
- 3. The exercise period shall be no longer than 5 years.

The cost of the option program in this year's accounts is USD 171 267 (282 013).

## Note 9, Taxation of profit

	2020	2019
<u>- in NOK</u>		
Profit before tax, USD translated to NOK	50 763 107	97 219 185
Translation of Equity to NOK	-26 909 791	12 189 762
Profit before tax NOK	23 853 316	109 408 947
Permanent differences	38 637	-4 467 092
Change in temporary differences	33 610 885	-37 446 533
Change in tax loss carryforward	0	-52 932 876
Taxable profit NOK	57 502 838	14 562 446
Tax Payable, USD translated to NOK	-14 375 709	-3 640 611
Change in deferred tax assets, USD translated to NOK	0	-4 950 105
Change in deferred tax, USD translated to NOK	8 402 722	-17 644 748
Tax expense NOK	-5 972 987	-26 235 464
Tax expense USD	-698 996	-2 983 371



# **ASSETS**Note 10, Classification of financial instruments.

	2020		;	2019
Amounts in USD 1000	Fair Value	Amortised Cost	Fair Value	Amortised Cost
Deposit with central bank		7 747		7 432
Deposits with credit institution		49 294		63 053
Certificates and bonds	212 184		151 335	
Shares and other securities		84		45
Loans to customers		269 994		295 125
Financial derivatives	2 839		581	
Total financial assets	215 023	327 119	151 916	365 655
Deposits from customers		384 728		398 239
Loans from credit institutions		35 199		
Financal derivatives	5 026		8 579	
Subordinated loans				
Total financial liabilities	5 026	419 927	8 579	398 239

#### Note 11, Financial instruments at fair value.

The Bank measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

**Level 1:** Inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

**Level 2**: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

**Level 3:** Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs that are not observable, and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

#### 2020

Amounts in USD 1000	Level 1	Level 2	Level 3	Total
Certificates and bonds	0	212 184	0	212 184
Shares and other securities	0	0	0	0
Financial derivatives	0	2 839	0	2 839
Total financial assets	0	215 023	0	215 023
Financial derivatives	0	5 026	0	5 026
Total financial liabilities	0	5 026	0	5 026



#### 2019

Amounts in USD 1000	Level 1	Level 2	Level 3	Total
Certificates and bonds	0	143 371	7 963	151 335
Shares and other securities	0	0	0	0
Financial derivatives	0	581	0	581
Total financial assets	0	143 952	7 963	151 916
Financial derivatives	0	8 579	0	8 579
Total financial liabilities	0	8 579	0	8 579

#### Note 12, Fair value of financial instruments recognized at amortised cost.

		2020		2019
Amounts in USD 1000	Fair Value	Amortised Cost	Fair Value	Amortised Cost
Deposit with central bank	7 747	7 747	7 432	7 432
Deposits with credit institution	49 294	49 294	63 053	63 053
Shares and other securities	84	84	45	45
Loans to customers	269 994	269 994	295 125	295 125
Total financial assets	327 119	327 119	365 655	365 655
Deposits from customers	384 728	384 728	398 239	398 239
Loans from credit institutions	35 199	35 199	0	0
Total financial liabilities	419 927	419 927	398 239	398 239

We have divided instruments recognised at amortized cost the following items:

#### Assets

- lending to and receivables on credit institutions,
- lending to customers

#### Liabilities

- deposits from and debt to customers
- debt to credit institutions
- debt incurred by issuing securities

#### Assets

The Bank assesses that loans to the corporate market and credit institutions with floating interest rate has a correct market price at the balance sheet date.

The reason for this is that the floating interest rate is continuously assessed and adjusted in accordance with the interest rate level in the capital market and changes in the competitive situation.

Fixed rate loans and deposits with fixed rate will be subject to fair value calculation. Fair value is net present value of change in fixed rate for the remaining tenor.

#### Liabilities

For deposits to customers and debt to credit institutions fair value is estimated equal to book value since these in all mainly have floating interest rates. Based on the above assessments, there will be no difference between posted value and fair value in the table above.

Debt created by issuing securities and liable loan capital (none as of 31.12.2020) will be valued by theoretical market valuation based on the current interest rate and spread curves.



# Note 13, Financial pledges

The Bank has pledged NOK 21 400 000 of deposits as collateral for financial derivatives.

# Note 14, Other intangible assets and fixed assets

<u>USD</u> 31.12.2020 3		31.12	2.2019	
	Other	Property,	Other	Property,
	intangible	plant and	intangible	plant and
	assets	equipment	assets	equipment
Cost or valuation at 01.01	4 318 219	1 334 652	4 348 846	110 589
Exchange and other adjustments	125 944	41 097	-49 218	-15 292
Introduction of right to use-asset		0		1 203 936
Additions	2 504	24 307	18 590	35 420
Disposals	0	0	0	0
Cost or valuation at end of period	4 446 666	1 400 057	4 318 219	1 334 653
Accumulated depreciation and impariment at 01.01.	-2 281 437	-394 420	-1 437 850	-54 044
Exchange and other adjustments	-148 329	-18 603	14 669	-1811
Depreciation charge this year	-807 713	-318 645	-858 256	-338 566
Disposals				
Accumulated depreciation and impariment at end of period	-3 237 478	-731 668	-2 281 437	-394 421
Balance sheet amount at end of period	1 209 188	668 390	2 036 782	940 232
Economic lifetime	5 years	3 years	5 years	3 years
Depreciation schedule	Linear	Linear	Linear	Linear

Fixed assets	31.12.2020	31.12.2019
Right to use assets	629 655	891 154
Other	38 735	49 078
Sum fixed assets	668 390	940 232

#### **LIABILITIES**

# Note 15, Deposits

#### By customer group

	31.12.2020	31.12.2019
Private	360 171 952	375 671 296
Corporates	24 555 550	22 567 553
Total customer deposits	384 727 502	398 238 850

#### **Customers deposits by geographical location**

	31.12.2020	31.12.2019
Norway	364 395 461	378 078 043
Europe	13 053 300	11 475 725
Outside Europe	7 278 741	8 685 082
Sum Deposits	384 727 502	398 238 850



# Note 16, Other assets and financial derivatives.

#### As of 2020

				Positive	
	Nominal	Nominal	Nominal	Market	Negative
Amounts in 1000	Value	Value	Value	Values	Market Values
	USD	EUR	NOK	USD	USD
Interest Rate Derivatives					
Interest rate swap					
<b>Currency Derivatives</b>					
Cross currency basis swap					
Buy/Sell USD against NOK	141 500		1 195 983	2 839	4 457
Buy/Sell EUR against NOK		6 949	68 156	0	569
Total Currency Derivatives	141 500	6 949	1 264 139	2 839	5 026

#### As of 2019

Amounts in 1000	Nominal Value	Nominal Value	Nominal Value	Positive market values	Negative Market values
	USD	EUR	NOK	USD	USD
Interest Rate Derivatives					
Interest rate swap	0	0	0	0	0
Currency Derivatives					
Cross currency basis swap					
Buy/Sell USD against NOK	190 000		1 605 155	558	8 512
Buy/Sell EUR against NOK		8 334	81 720	23	67
<b>Total Currency Derivatives</b>	190 000	8 334	1 686 875	581	8 579

# Note 17, Other Liabilities and accrued cost

- In USD	31.12.2020	31.12.2019
Account payables	31 236	166 780
Tax withholdings	301 847	258 917
VAT payable	41 932	26 261
Tax payable	1 682 334	413 993
Deferred tax	519 228	2 006 476
Lease liability	642 065	900 582
IFRS-9 Allowance (loans not disbursed)	10 570	
Other liabilities	383 642	582 387
Total other liabilities	3 612 853	4 355 396
Holiday pay and other accrued salaries	675 913	584 145
Other accrued costs	59 282	129 965
Total accrued costs	735 195	714 110



# Note 18, Share capital and shareholder information

The Company has 8 170 048 shares at NOK 10.

The total share capital is NOK 81 700 480. The Company has one share class only.

The Company have 59 shareholders.

The ten largest shareholders of the Company are:

No	Shareholder		Numb. of shares	%
1	Henning Oldendorff		2 041 979	25.0 %
2	Endre Røsjø *		2 041 979	25.0 %
3	Deutsche Bank Aktiengesellschaft		666 700	8.2 %
4	Apollo Asset Limited		642 193	7.9 %
5	Canomaro Bulk AS		438 899	5.4 %
6	Skandinaviska Enskilda Banken AB		250 000	3.1 %
7	Klaveness Marine Finance AS		176 923	2.2 %
8	TD Veen AS		143 821	1.8 %
9	Herfo Finans AS		132 467	1.6 %
10	Sabine Elke Grothe-Ernst		127 000	1.6 %
	Others		1 508 087	18.5 %
		Total	8 170 049	100 %

<sup>(\*) 102 723</sup> shares (1.3 %) owned through Centennial AS

# Note 19, Country by country reporting

Country	Norway
Name	Maritime & Merchant Bank ASA
Address	Haakon VII gate, 0161 Oslo, Norway
Turnover	USD 21 256 031
Number of employees	22
Result before tax	USD 5 931 710
Received public support and subsidies	USD 0



# **Appendices**

# **Appendix 1, Alternative Performance Measures**

Formulas for calculation of Alternative Performance Measures

#### **Ratio formulas**

LCR = Liquid assets relative to net liquidity outflow in a 30-day stress scenario.